

Andrea Bolden

She turns what experts know into what they own.

A business lawyer and IP monetization strategist with **nearly two decades** of practice, Andrea helps established experts turn proven methodologies into protected, scalable, sellable assets. She works both sides of the line most advisors can only work one of — business strategy and enforceable law — giving a live read on what's exploitable and what's exposed in a business.



19+

YEARS OF PRACTICE

1000+

CLIENTS PROTECTED

\$10M+

REVENUE GENERATED

SIGNATURE TALK

From Expertise to Asset

How to Turn What You Know Into Revenue That Doesn't Depend on You

Signature result: a scientific-communications expert built a program around her own methodology and licensed it for \$560K.

ALSO SPEAKS ON

02 License What You've Built — Turning Your Methodology Into Scalable Revenue

Licensing example: Browns Consulting licensed a training program for fringe theatre companies for six figures.

03 Build a Business Worth Owning — Turning Expertise Into a Sellable Asset

IDEAL AUDIENCES

- ◆ Founders & principals of expert-led firms ready to scale without losing control
- ◆ Consultants, advisors & service providers with proprietary methods or frameworks
- ◆ Associations & business communities focused on ownership and IP
- ◆ Conferences & corporate programs on women's entrepreneurship and wealth

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She was amazing — her storytelling and breakout questions were clear, engaging, and helped me retain all the info that was shared.

WORKSHOP ATTENDEE · BIZLIT U

CREDENTIALS

LLM, Business & Tax Law	Osgoode Hall
Cert. in IP Licensing	Osgoode Hall
MA & BA in Law	Cambridge
Called to the Bar	Ontario & Barbados

FORMATS

Podcast guest

Workshop (half-day)

Panels & roundtables

Keynote (45-60 min)

In-person & virtual · Based near Toronto · Available worldwide

FEATURED ON

- › You Are Sitting on a Million Dollars
- › Uncover Intellectual Property Goldmines
- › Unlocking Business Potential: IP & Legacy

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Your episode was the most watched guest episode that year.

HINA KHAN · POSSIBILITIES WITH HINA KHAN

SPOKEN AT BLACK FEMALE LAWYERS NETWORK · TARA TALKS · STARTUP CANADA · THE SELFMADE TOUR · BLACK MOMS CONNECTION · VERITY · THE FORUM · FEMMEBOUGHT · DOVETAIL · THE PROPELLER EXPERIENCE · WOVEN

BOOKING BY INQUIRY

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Protect it.
Package it.
Profit from it.